SEC Form 4
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**Common Stock** 

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## FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549 STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

OMB APPROVAL

OMB Number:	3235-0287						
Estimated average burden							
hours per response:	0.5						

to Section 16. I	if no longer subject Form 4 or Form 5 y continue. See I.	_	d pursuant to Sect or Section 30(h	ion 16(a	) of th	e Securities	Exchance	ne Act of 1934	RSHIP	Estimated average hours per respon	·	
1. Name and Addr	2. Issuer Name Upstart Ho					5. Relationship of Reporting Person(s) to Issuer (Check all applicable) X Director X 10% Owner						
1	(First) THOLDINGS, T WARE STREE		3. Date of Earlin 11/01/2021	est Tran	sactio	on (Month/Da		X Officer (give title Other (specify below) below) Chief Executive Officer				
(Street) SAN MATEO (City)	CA (State)	94403 (Zip)	- 4. If Amendmen	nt, Date	of Ori	ginal Filed (N	Month/Da			t/Group Filing (Cl by One Reportin by More than On	g Person	
	-	Table I - Non-Deriv	ative Securiti	es Ac	quir	ed, Dispo	sed o	f, or Benefic	ially Owned			
Date		2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year) 3. Transaction Code (Instr. 8)			4. Securitie Disposed C	s Acquir of (D) (Ins	ed (A) or itr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)	
				Code	v	Amount	(A) or (D)	Price	Reported Transaction(s) (Instr. 3 and 4)			
Common Stock		11/01/2021		<b>S</b> <sup>(1)</sup>		2,449	D	\$323.9935 <sup>(2</sup>	175,859 <sup>(3)(4)</sup>	D		
Common Stock		11/01/2021		<b>S</b> <sup>(1)</sup>		200	D	\$325	175,659 <sup>(3)</sup>	D		
Common Stock		11/01/2021		<b>S</b> <sup>(1)</sup>		2,100	D	\$326.5351 <sup>(5)</sup>	173,559 <sup>(3)</sup>	D		
Common Stock		11/01/2021		<b>S</b> <sup>(1)</sup>		2,700	D	\$327.6263(6	170,859 <sup>(3)</sup>	D		
Common Stock		11/01/2021		<b>S</b> <sup>(1)</sup>		4,500	D	\$328.6493(7	166,359 <sup>(3)</sup>	D		
Common Stock		11/01/2021		<b>S</b> <sup>(1)</sup>		3,700	D	\$329.6851 <sup>(8</sup>	162,659 <sup>(3)</sup>	D		
Common Stock		11/01/2021		<b>S</b> <sup>(1)</sup>		900	D	\$330.8333 <sup>(9</sup>	161,759 <sup>(3)</sup>	D		
Common Stock		11/01/2021		<b>S</b> <sup>(1)</sup>		3,176	D	\$332.2182(10	) 158,583 <sup>(3)</sup>	D		
Common Stock		11/01/2021		<b>S</b> <sup>(1)</sup>		2,324	D	\$333.0889(11	) 156,259 <sup>(3)</sup>	D		
Common Stock		11/01/2021		S <sup>(1)</sup>		3,500	D	\$334.1447(12	) 152,759 <sup>(3)</sup>	D		

**S**<sup>(1)</sup> \$337.1218(15) 121,512(3) Common Stock 11/01/2021 12,815 D **S**<sup>(1)</sup> 11/01/2021 13,985 \$338.3164(16) 107,527(3) Common Stock D Common Stock 11/01/2021 **S**<sup>(1)</sup> 18,916 D \$339.3918(17) 88,611(3) Common Stock 11/01/2021 **S**<sup>(1)</sup> 20,142 D \$340.1948(18) 68,469(3) **S**<sup>(1)</sup> Common Stock 11/01/2021 9,501 D \$341.2201(19) 58,968(3) **S**<sup>(1)</sup> Common Stock 11/01/2021 4,277 D \$342.1734(20) 54,691(3) **S**<sup>(1)</sup> 11/01/2021 1,383 \$342.8793(21) 53,308<sup>(3)</sup> Common Stock D **Common Stock** 200,000 9,217,840 Common Stock Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

**S**<sup>(1)</sup>

**S**<sup>(1)</sup>

4,589

13,843

D

D

\$335.1681(13)

\$336.1933<sup>(14)</sup>

148,170(3)

134,327<sup>(3)</sup>

D

D

D

D

D

D

D

D

D

Ι

I

See

Footnote<sup>(22)</sup> Indirect<sup>(23)(24)</sup>

11/01/2021

11/01/2021

Derivative Security	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)		5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)		6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4)		Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	Beneficial Ownership (Instr. 4)	
				Code	v	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares					

## Explanation of Responses:

1. The sales reported on this Form 4 were effected pursuant to a Rule 10b5-1 trading plan adopted by the Reporting Person on May 28, 2021.

2. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$323.78 to \$324.51. The Reporting Person undertakes to provide to the Issuer, any security holder of the Issuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the ranges set forth in footnote (2), and footnotes (5) through (21) to this Form 4.

3. Certain of these securities are restricted stock units (RSUs). Each RSU represents a contingent right to receive one share of Common Stock, subject to the applicable vesting schedule and conditions of each RSU.

4. Immediately prior to the sale by the Reporting Person of an aggregate of 125,000 shares of Common Stock, the 2008 D&T Girouard Revocable Trust, for which the Reporting Person serves as Trustee (the "Girouard Revocable Trust"), transferred 125,000 shares of Common Stock to the Reporting Person.

5. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$326.00 to \$326.90.

6. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$327.12 to \$328.02.

7. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$328.12 to \$329.00.

8. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$329.22 to \$330.00.

9. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$330.50 to \$331.00.

10. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$331.64 to \$332.63.

11. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$332.64 to \$333.5350. 12. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$333.68 to \$334.67.

The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$334.73 to \$335.72.
The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$334.73 to \$335.72.

14. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$335.75 to \$336.73.

15. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$336.75 to \$337.72.

16. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$337.75 to \$338.72.

17. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$338.78 to \$339.77.

18. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$339.78 to \$340.77.

19. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$340.81 to \$341.7850.

20. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$341.85 to \$342.66.

21. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$342.87 to \$343.19.

22. These shares are held by David J. Girouard, as trustee of the Girouard 2020 GRAT, dated October 19, 2020.

23. Immediately prior to the sale by the Reporting Person of an aggregate of 125,000 shares of Common Stock, the Girouard Revocable Trust transferred 125,000 shares of Common Stock to the Reporting Person.

24. These shares are held by the Girouard Revocable Trust.

## **Remarks:**

Due to a 30 line item limitation in Table I, this is the first of two Forms 4 filed by Dave Girouard

## /s/ Christopher Ing, by power 11/03/2021

of attorney

\*\* Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

\* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.