SEC Form 4
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## FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

OMB APPROVAL

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## STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

1. Name and Addr	Person <sup>*</sup>			r or Trading Symbol Inc. [UPST]	5. Relationship of Reporting Person(s) to Issuer (Check all applicable)					
Girouard Da	ave			<u>101011150</u> ,		X	Director	Х	10% Owner	
(Last) C/O UPSTART 2950 S. DELA		(Middle) , INC. ET, SUITE 300			tion (Month/Day/Year)	- X	Officer (give below) Chief	e title Executive O	Other (specify below) Ifficer	
(Street) SAN MATEO	CA	94403	4. If Amendn	nent, Date of (	Driginal Filed (Month/Day/Year)	6. Indiv Line) X		/Group Filing ( by One Report	Check Applicable	
(City)	(State)	(Zip)	-				Form filed I Person	by More than C	One Reporting	
		Table I - Non-Der	vative Secur	ities Acqu	ired, Disposed of, or Bene	ficially	v Owned			
1 Title of Securit	v (Instr 3)	2 Transaction	2A Deemed	3	4 Securities Acquired (A) or	5 4	mount of	6	7 Nature of	

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)		4. Securities Acquired (A) or Disposed Of (D) (Instr. 3, 4 and 5)			5. Amount of Securities Beneficially Owned Following	6. Ownership Form: Direct (D) or	7. Nature of Indirect Beneficial Ownership (Instr.
			Code	v	Amount	(A) or (D)	Price	Reported Transaction(s) (Instr. 3 and 4)	Indirect (I) (Instr. 4)	4)
Common Stock	09/01/2021		S <sup>(1)</sup>		15,667	D	\$223.8056 <sup>(2)</sup>	162,641 <sup>(3)(4)(5)</sup>	D	
Common Stock	09/01/2021		<b>S</b> <sup>(1)</sup>		37,136	D	\$224.5684(6)	125,505 <sup>(5)</sup>	D	
Common Stock	09/01/2021		S <sup>(1)</sup>		34,553	D	\$225.6229(7)	90,952 <sup>(5)</sup>	D	
Common Stock	09/01/2021		S <sup>(1)</sup>		29,344	D	\$226.6299(8)	61,608 <sup>(5)</sup>	D	
Common Stock	09/01/2021		S <sup>(1)</sup>		8,000	D	\$227.3499 <sup>(9)</sup>	53,608 <sup>(5)</sup>	D	
Common Stock	09/01/2021		<b>S</b> <sup>(1)</sup>		300	D	\$228.1367(10)	53,308 <sup>(5)</sup>	D	
Common Stock	09/01/2021		S <sup>(11)</sup>		593	D	\$223.5121(12)	999,407	I	See Footnote <sup>(13)</sup>
Common Stock	09/01/2021		S <sup>(11)</sup>		1,249	D	\$224.4063(14)	998,158	I	See Footnote <sup>(13)</sup>
Common Stock	09/01/2021		S <sup>(11)</sup>		2,525	D	\$225.6225(15)	995,633	I	See Footnote <sup>(13)</sup>
Common Stock	09/01/2021		S <sup>(11)</sup>		1,682	D	\$226.7631(16)	993,951	I	See Footnote <sup>(13)</sup>
Common Stock	09/01/2021		S <sup>(11)</sup>		200	D	\$227.445(17)	993,751	I	See Footnote <sup>(13)</sup>
Common Stock	09/01/2021		S <sup>(18)</sup>		473	D	\$223.3722(19)	999,527	I	See Footnote <sup>(20)</sup>
Common Stock	09/01/2021		S <sup>(18)</sup>		1,643	D	\$224.5018(21)	997,884	I	See Footnote <sup>(20)</sup>
Common Stock	09/01/2021		S <sup>(18)</sup>		2,195	D	\$225.6519(22)	995,689	I	See Footnote <sup>(20)</sup>
Common Stock	09/01/2021		S <sup>(18)</sup>		1,538	D	\$226.6454(23)	994,151	I	See Footnote <sup>(20)</sup>
Common Stock	09/01/2021		S <sup>(18)</sup>		400	D	\$227.3425(24)	993,751	I	See Footnote <sup>(20)</sup>
Common Stock								200,000	I	See Footnote <sup>(25)</sup>
Common Stock								9,467,840	I	See Footnote <sup>(26)(27)</sup>

 
 Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise <del>Price of</del> Derivative Security	3. Transaction Tal Date (Month/Day/Year)	Pee-IPeeDefrivat Execution Date, if any (e.g., pl (Month/Day/Year)	Iransa ItSo,d€₹	ction	lot	i <b>ts,</b> ies ed ed	Expiration Da	ite '	D7. Bit meticia Amount of Geoclastices Underlying Derivative Security (Instr. 3 and 4)	Derivative	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial <del>Ownership</del> (Instr. 4)
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transa Code ( 8) Code	Instr.	5. Num of Derivat Securit Acquire	ive	6. Date Exerc Expiration Da (Month/Day/Y Date Exercisable	te	7. Title Amount Amount of Securing Underlying Derivative	8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned	10. Ownership Form: Direct (D) or Indirect	11. Nature of Indirect Beneficial Ownership (Instr. 4)
Explanatio	Security n of Respons	es:				(A) or Dispos	ed			Security (Instr. 3 and 4)		Following Reported	(I) (Instr. 4)	

 

 Explanation
 Security Reported
 Following 3 and 4)
 Following Reported
 (I) (Instr. 4)

 1. The sales reported on this Form 4 were effected pursuant to a Rule 10b5-1 trading plot (Q) poted by the Reporting Person on May 28, 2021.
 Transaction(s)

 2. The price reported in Column 4 is a weighted average price. These shares were sold the super price reported in Column 4 is a weighted average price. These shares were sold the super price reported in Column 4 is a weighted average price. These shares were sold the super price reported in Column 4 is a weighted average price. These shares were sold the super price reported in Column 4 is a weight of the Securities and Evolution (I) average to provide to average the super state of the super transaction is a price reported in Column 4 is a weight of the Securities and Evolution (I) average to price reported in Column 4 is a weight of the Securities and Evolution (I) average to price report for the super converts on the state of the securities and Evolution (I) average to price report of the super converts on the state of the Securities and Evolution (I) average to price report of the super converts on the state of the securities and Evolution (I) average to price report of the super converts on the state of the securities and Evolution (I) average to price report of the super converts on the state of the securities and Evolution (I) average to price report of the super converts on the state of the securities and Evolution (I) average to price report of the securities and Evolution (I) average to price report of the securities and Evolution (I) average to price average to price report of the securities and Evolution (I) average to price average toprice average to price average to price aver the Isuer, any security holder of the Isuer, or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the ranges set forth in footnote (2), footnotes (6) through (10), footnote (12), footnotes (14) through (17), footnote (19), and footnotes (21) the staff of the Security holder of the Isuer, and the staff of the securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the ranges set forth in footnote (2), footnotes (6) through (10), footnote (12), footnotes (14) through (17), footnote (19), and footnotes (21) the securities of the securities and Exchange Commission.

3. Immediately prior to the sale by the Reporting Person of an aggregate of 125,000 shares of Common Stock, the 2008 D&T Girouard Revocable Trust, for which the Reporting Person serves as Trustee (the "Girouard Revocable Trust"), transferred 125,000 shares of Common Stock to the Reporting Person.

(the "Girouard Revocable Trust"), transferred 125,000 shares of Common Stock to the Reporting Person. A. Includes a total of 65 shares received pursuant to pro rata distributions or device a distribution of the state of the s acquisition of such shares was exempt pursuant to Rule 16a-9.

5. Certain of these securities are restricted stock units (RSUs). Each RSU represents a contingent right to receive one share of Common Stock, subject to the applicable vesting schedule and conditions of each RSU.

6. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$224.11 to \$225.10.

7. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$225.11 to \$226.10.

8. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$226.11 to \$227.10.

9. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$227.11 to \$228.00.

10. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$228.13 to \$228.14.

11. The sales reported on this Form 4 were effected pursuant to a Rule 10b5-1 trading plan adopted on May 28, 2021 by the JRG 2020 EXEMPT GIFT TRUST, dated October 19, 2020. 12. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$223.00 to \$223.83.

13. These shares are held by Tristen Baird Willard, as trustee of the JRG 2020 EXEMPT GIFT TRUST, dated October 19, 2020.

14. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$224.09 to \$225.00.

15. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$225.09 to \$226.05.

16. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$226.25 to \$227.05.

17. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$227.39 to \$227.50.

18. The sales reported on this Form 4 were effected pursuant to a Rule 10b5-1 trading plan adopted on May 28, 2021 by the TMG 2020 EXEMPT GIFT TRUST, dated October 19, 2020.

19. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$223.00 to \$223.975.

20. These shares are held by Tristen Baird Willard, as trustee of the TMG 2020 EXEMPT GIFT TRUST, dated October 19, 2020.

21. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$224.09 to \$225.00.

22. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$225.09 to \$226.01.

23. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$226.16 to \$227.00.

24. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$227.24 to \$227.50.

25. These shares are held by David J. Girouard, as trustee of the Girouard 2020 GRAT, dated October 19, 2020.

26. These shares are held by the Girouard Revocable Trust.

27. Immediately prior to the sale by the Reporting Person of an aggregate of 125,000 shares of Common Stock, the Girouard Revocable Trust transferred 125,000 shares of Common Stock to the Reporting Person

**Remarks:** 

## /s/ Christopher Ing, by power 09/03/2021

\*\* Signature of Reporting Person Date

of attorney

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

\* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.